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Clean and declutter with spring's arrival

Kim

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The first day of spring! It's melting, and the sun feels warm in the afternoons.

It is that time of year when your morning jacket is needed then left behind at work as you walk out into the sun.

It is wet, and kind of sparkly and the landscape changes by the minute as we gleefully watch the snow melt away. Spring is finally here whereas days ago we were watching a snowstorm roll through.

The itchy fingers happen this time of year and we long to get outside or start some home renovation project in our homes. I've got the fever but am sadly lacking in bank funds to do what I REALLY want to do which is install a new kitchen, ren-

ovate my guest bathroom and put in a whole new master bedroom and ensuite - nothing major, right?

So the time of year is upon us and we feel the longer days and want to improve our homes; here are a few inexpensive and even free ideas for sprucing up your home:

1. Clean and declutter. This is free, absolutely no cost to you and it works wonders in your home.

One search on your phone will give you hundreds of tips on homemade cleaners using vinegar and baking soda and voila - you have a spray bottle full of wonderful cleanser for your home.

Get out of your regular cleaning routine and move stuff out of its hiding space, get behind furniture and on top of ledges, beneath standing cabinets as you sweep away winter dust and debris.

2. Pull your bed apart and wash mattress covers, pillows,

duvets in apple cider vinegar to freshen and get ready for storage

Once thoroughly dry you can store the heavier blankets away for fall to come again as you bring out the lighter linens for spring and summer.

Flip your mattress or rotate it and move it out so you can vacuum out underneath. You will be amazed at how much has been hiding during these past dark months.

3. Repair and touch up. This isn't free but a can of paint will do wonders for sprucing up your walls, trim, doors and floor thresholds. While you are down there moving furniture and cleaning, you might as well

touch up some of the rough spots on your baseboards and window trim. It will give the whole room a fresh feel and will enhance the life of your home.

4. Light fixtures. It's time to look up and get up (on a ladder!) and either vacuum out light fixtures or take them down to wipe out dust and bugs. The sun is here to stav and it should shine through clean light fixtures and windows if you are feeling ambitious.

5. Pull out your stove and fridge and once you are over the horror of what you find back there - get it dealt with!

These few tips will give your home a fresh and sparkly feel and will get you in the right frame of mind to enjoy these fresh bright days ahead. It's spring and it's going to be fabulous!

Kim Wyse is a Central Alberta freelance designer. Find her on facebook at 'Associate Royal Lepage Tamarack Trail Realty'.



Mortgage realities for the self-employed

Pam

Pikkert

As a mortgage specialist I have the opportunity to meet with clients from a wide variety of industries. A common theme I hear is that it wasn't this hard the last time I got a mortgage. My response to that is that it certainly was not.

The changes which have been implemented over the last seven to eight years have made getting a mortgage very challenging for most but our self-employed friends do have it a bit more challenging.

That being said, there are some realities which the self-employed have to face in this new mortgage landscape.

1. Do what you are good at.

What I mean by this is that there are good ways to reduce costs and there are bad ways. A Certified Professional Accountant, a qualified book keeper and a lawyer are professions which should be seen as your business's greatest allies, not unnecessary costs.

Imagine if you will a call from the CRA because your tax return has been called into question. Losing even one full day of normal business operations will

likely cost you more than the full accounting bill. The CPA and the lawyer will work in conjunction to help you avoid gigantic holes you could not have known to watch out for.

An interesting thing I just learned is that anyone can call themselves an accountant so make sure you are working with an actual CPA.

Mortgage lenders will be looking for the documentation you provide to be professionally prepared as well in case you needed even more reasons.

2. You can't have the best of both worlds. Your CPA will work closely with you and utilize the strategies available to limit your overall tax liability.

This is a terrific thing but please be aware that a good accounting strategy does not translate to an easy mortgage process or guarantee you the lowest rates. You quite simply cannot enjoy the lower tax bill and also the best rates. 3. There is no more 'stated income'.

The government came in a few years back and made some significant changes to how the banks are allowed to lend. In the past, quite literally, you could write down your income and that was considered sufficient as income verification.

After the mess in the U.S.A. they took steps to ensure we would not face the same mortgage meltdown.

Lenders have a higher level of documentation required than ever before.

4. Pay your taxes. This one seems self-explanatory but given how often it is an issue I thought I would mention it. Taxes trump mortgage so if you have tax arrears, that

means the government can put a lien on the property or even seize it if things get far enough behind.

That is why all lenders want verification that your personal taxes are up to date prior to lending.

Here are a list of the documents you will need to bring with you as a self-employed individual.

- Full T1 Generals for the last two years all 50-plus pages
- Notice of Assessments from the CRA
- Proof of taxes paid
- Two years of business financials
- Interim business financials if mortgaging mid-year
- Bank statements to confirm income
- Copies of any contracts

So there you have an idea of the new mortgage world of the self-employed.

There is one person you should certainly add to your team, a well-qualified mortgage professional of course! This person can help you strategize for your immediate and long-term goals whatever they may be.

Pam Pikkert is a mortgage broker with Mortgage Alliance -Regional Mortgage Group in Red Deer.

